



Fisheries & Marine
Consultancy Services

Summary of support services that Fisheries and Marine Consultancy Services (FMCS) can provide to SeyCCAT BGF and DBS BIF prospective applicants

Below are the services that FMCS can provide to SeyCCAT BGF applicants under the contract “Capacity building in project planning and business development for small-scale fishers” with the SWIOFish3 Project.

- Provide guidance to applicants to ensure that they are able to fulfil all of the legal requirements for application of the BGF.
- Group and one on one sessions explaining the SeyCCAT BGF eligibility criteria.
- Discussion and structuring of project ideas so as to fall within SeyCCAT BGF objectives.
- Provide explanation of different technical terms used in the BGF application form.
- Instructions on different elements of project design and how to build up well-structured presentable projects.
- Group and one on one instructions on the step by step process for preparing the SeyCCAT BGF concept notes, full proposals, project logframe, budget and bi-annual reports based on Supplementary Course Materials, which include mocks of all mentioned documents.
- When time permits, provide comments on drafts of logframe, concept notes, full proposals and budget before submission to SeyCCAT.
- Provide on the ground support to successful applicants to initiate their projects, build detailed implementation plans and ensure that a clear monitoring, evaluation and learning framework is set up and actively managed.
- One on one session with successful applicants on the setting up of their project implementation, accounting, project learning, knowledge management and reporting system.
- Explain to prospective applicants the BIF sustainability requirements such as for Environmental, Social and Governance (ESG), Principles for Investment in Sustainable Wild-caught Fisheries, The Sustainable Blue Economy Finance Principles, and requirements in case an Environment and Social Management Plan (ESMP) or a Livelihood Restoration Plan (LRP) is required.

Services that cannot be offered by FMCS include:

- Coming up with project ideas on behalf of applicants.
- Writing of project concept notes, full proposals and environmental management plans.
- Preparation of project budget and project reports (once project is funded).
- Actively looking for project partners and project collaborators on behalf of the applicants.
- Seeking permits and approvals on behalf of the project implementers.

Support that can be provided by FMCS to prospective DBS BIF applicants include:

- Discussion with the prospective applicants of different technical terms used in the BIF loan application form and business plan template.
- Group and one on one sessions explaining the DBS BIF eligibility criteria.
- Provide guidance for the preparation of a Project Brief to formalise the different components of a business project before attempting to prepare a business plan.



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- Explain to prospective applicants the BIF sustainability requirements such as for Environmental, Social and Governance (ESG), Principles for Investment in Sustainable Wild-caught Fisheries, The Sustainable Blue Economy Finance Principles, and requirements in case an Environment and Social Management Plan (ESMP) or a Livelihood Restoration Plan (LRP) is required.
- Group and one on one instructions on the step by step process for preparing the DBS BIF loan application form and business plan including the financial documents such as the Profit and Loss Forecast, Cash Flow Forecast and Financing Plan.
- Provide comments on draft application forms and business plan inclusive of financial documents.

Services that cannot be offered by FMCS include:

- Coming up with business ideas on behalf of applicants.
- Completion of BIF application forms and preparation of business plans.
- Preparation of Environmental Impact Assessment (EIA) reports.
- Setting up of business plan implementation once the loan is disbursed.
- Actively looking for project partners and project collaborators on behalf of the applicants.
- Seeking permits and approvals on behalf of the project implementers.